



KINVENT
MEASURE. MOVE. PROGRESS.

KINVENT 2025 Sales Conditions

I. Business Requirements:

First time buyers must place a demonstration pack to promote Kinvent products in their territory as described below :

- Ultimate solution pack

Distributors shall receive a **40% discount on demonstration packs** (*Limited to 1 pack per sales representative*)

Within the first 4 weeks of receiving the demonstration products, the Distributor shall place a minimum order of 3 Rehab packs or any other packs/products of the same value.

The minimum value of first order shall not be less than 12000 euros after discount is applied.

Minimum reorders must be at least 5000 euros after discount is applied.

Qualitative requirements:

Distributors shall organize or attend at least 1 digital workshop/webinar or in person event within the first 3 months of collaboration in addition to doing the following activities:

- Include Kinvent products in their catalog (on and offline)
- Identify local ambassadors / Key opinion leaders to promote Kinvent products
- Active push marketing : social media and newsletters

II. Discount structure:

We offer 3 different levels of discounts: STANDARD, GOLD, PLATINUM. Discounts are calculated based on the value of first stocking order :

- STANDARD : 30% discount for orders of 3 Rehab packs or equivalent products of the same value i.e minimum 15000 euros net (after discount is applied)
- GOLD :33% discount for orders of 5 Rehab packs or equivalent products of the same value i.e minimum 18000 euros net (after discount is applied)
- PLATINUM: 35% discount for orders of 7 Rehab packs or equivalent products of the same value i.e minimum 25000 euros net (after discount is applied)

Discount will remain the same over a rolling 12-month period and will be applied to any future reorder. Qualified distributors must place a new stocking order on an annual basis starting on the 1st day of every calendar year to be eligible for the same discount.



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III. Payment terms & methods

Prepayment is required for first time buyers located in Europe. Net 30 days can be granted to eligible distributors.

For distributors outside of Europe, prepayment is required upon placing order.

Payment can be remitted by bank transfer or credit card.

IV. Order preparation time and shipping costs:

Our factory and warehouse are centrally located in Europe, in Thessaloniki Greece.

For products available in stock, our warehouse will ship within 2-3 weeks upon receiving orders.

For larger orders that are not available in stock, our factory will produce and prepare the order within 30 days upon receiving orders.

For customers based in Europe:

Shipping freights are calculated based on final destination and order's weights/dimensions.

We offer drop shipments and deliver to your customers directly for an additional €15 fee.

For customers based outside of Europe:

Our prices are EXW factory, Thessaloniki Greece. We do not ship outside of Europe except in the Schengen area incl. UK and CH.

All import costs and duties must be paid by distributors.

V. Warranty

Every KINVENT device is covered under warranty for two years from registration or purchase date. The warranty covers all manufacturing defects. Please note that damage caused by the end user is not covered under warranty. Please contact support@k-invent.com for assistance. You can also view our aftersale procedure using the following link <https://vimeo.com/720546731/4c603f0515>

IMPORTANT WARRANTY NOTICE: KINVENT warrants to customers only new devices purchased from authorized distributors in their own country. KINVENT does not warrant devices purchased from a country different from the customer's own country of residence, or devices purchased in one country for use in another country, because regulatory standards or certification requirements for electronic devices vary from one country to the next.